

**APEC Seminar on  
Trade in Health Services**

**Workshop Guidelines  
for Day 2, February 10, 2010**

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CONVENORS

Cebu City, Philippines  
9-11 February 2010

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**Guide Questions:**

1. With all the points raised in this seminar (from the presentations, to the discussions, to the workshops, to the networking, etc.) what do you think are the main issues related to international trade in health services? Please identify at least three issues.
2. Individually reflecting on these issues, what do you think does your country need to better address these issues? What do you think can your country offer to assist other countries better address these issues? (e.g. technology, expertise and experience, data and information, etc.)

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**Suggested Tool**

Issue:	
<ul style="list-style-type: none"> <li>• What can my country offer? What resources does my country have?</li> </ul>	<ul style="list-style-type: none"> <li>• What does my country need? What resources does my country need?</li> </ul>

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**Guide Questions:**

3. Matching the APEC members' needs and resources, what specific cooperation projects can be pursued? Please identify at least three (3).
4. Please identify the specific actions (action plan) needed to pursue these projects, indicate the timetable, responsible persons or institutions, and resource needed.
5. What is the best approach to foster cooperation? In prioritizing the projects and specifying the timetable, your group may decide to categorize the projects according to some scheme.

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**Possible Categorization of Priority Projects (1/2)**

- **Example 1: Based on context, urgency & political acceptability**
  - Short-term: Projects in response to emergencies and natural disasters
  - Medium-term: Projects that involve cooperation in elective, low-cost medical procedures
  - Long-term: Projects that involve cooperation in catastrophic, high-cost medical procedures
- **Example 2: Based on issues**
  - Short-term: Projects related to cooperation in data and information exchange
  - Medium-term: Projects related to cooperation in standards development
  - Long-term: Projects that involve cooperation in harmonization of regulation

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**... Categorization of Priority Projects (2/2)**

- **Example 3: Based on mode of supply**
  - Short-term: Projects related to Mode 1: Tele-health
  - Medium-term: Projects related to Mode 2: Medical Tourism
  - Long-term: Projects related to Modes 3&4: Investments & Migration

Let's agree on how to categorize!

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Annex 24. Workshop Guidelines for Day 2,  
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<b>Output</b>			
	Project Prioritization		
	Short-term (within 1 to 2 years)	Medium-term (3 to 5 years)	Long-term (beyond 5 years)
• Issue:			
• Cooperation Project:			
• APEC members involved:			
• Specific individuals / institutions / Champions:			
• Actions needed & Timeline / Milestones:			
• Critical Resources needed:			

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