

## APEC Training Seminar on Trade in Energy Services

AIM Conference Center Manila,

Makati City, Philippines

21-23 July 2008

### Overview

The training seminar is designed to help participating government officials and private sector representatives to better understand the changes in policies affecting energy services; manage effectively within these new policy environments; and to develop the capability of negotiators to appreciate the rules, specifically, their domestic regulations in the context of the GATS.

Of all the services sectors being negotiated under the GATS, energy is one of the sectors that has the most impact on developing economies as it involves the most basic requirements of their citizens: access to affordable and clean energy. The energy sector experienced the most profound but contrasting policy change in developing economies during the past decade: privatization, liberalization, and deregulation. While the core policies assign a critical role for foreign investment and advanced technologies from abroad; few, if any, formally address international trade in this sector. This project will assist the member economies of APEC in assessing and understanding their energy services policies, in the context of the GATS and RTA/FTA negotiations.

### Programme

Moderator: Ms. Edna A. Espos,  
University of the Philippines, Training Adviser

<b>Day 1 – Monday 21 July 2008</b>	
8:00-8:30 am	<i>Registration</i>
8:30-8:45 am	<i>Opening Remarks</i>  Assistant Secretary Ramon Vicente T. Kabigting APEC Deputy Senior Official for the Philippines Department of Trade and Industry
	<b>Theme 1: Development Objectives ; Types and Potential for International Trade and Investment on Energy Services</b>
8:45-10:00 am	Part I Development Objectives of APEC Economies in the Energy Services Sector  Speaker/Lecturer: Mr. Alberto Gabrielle, UNCTAD Trade Negotiations and Commercial Diplomacy Branch (TNCDB) Division on International Trade in Goods and Services and Commodities (DITC) United Nations Conference on Trade and Development (UNCTAD)
10:00-10:15 am	<i>Coffee Break</i>

10:15 am -12:00 pm	<p>Part II: Potential for International Trade and Investment in Energy Services; Modes of Supply and Barriers to International Trade</p> <p>A Trade and Investment Potential of Energy Services  1 By energy sources and sub-sectors  2 Trade and Investment Flows Among APEC Economies: WTO members</p> <p>B Modes of Supply  C Trade Barriers</p> <p>Speaker/Lecturer: Mr. Alberto Gabriele, UNCTAD</p>
12:00-1:30 pm	<i>Lunch Break</i>
	<p><b>Theme 2: The Institutional Framework for an International Agreement on Trade in Energy Services</b></p>
1:30-2:30 pm	<p>Part I: Types of Energy Goods and Services Under Alternative Classifications</p> <ul style="list-style-type: none"> <li>• Upstream and Downstream Sectors</li> <li>• Core and Non-Core Energy Goods and Services</li> <li>• Goods and Services from the Commercial/Business Perspectives</li> <li>• Energy Related Environment Services</li> </ul> <p>Speaker/Lecturer: Dr. Francisco L. Viray  President, Energy Council of the Philippines</p>
2:00-3:00 pm	<p>Part II Domestic Institutional Framework (including laws and regulations that affect international trade)</p> <p>A Network Infrastructure Services</p> <p>Speaker/Lecturer:  Mr. Massimo Geloso Grosso  Trade and Agriculture Directorate  Organisation for Economic Co-operation and Development (OECD)</p>
3:00-3:30 pm	<i>Coffee Break</i>
3:30-4:00 pm	<p>Part II</p> <p>B Services Related to Production and Generation of Energy</p> <p>Speaker: Ms. Edna Espos  University of the Philippines</p>
4:30-5:15 pm	<p>Part III Anti-Competitive Business Practices That Affect International Trade in Energy Services</p> <p>A Anti-competitive business practices in the energy services sector  B The role of domestic competition laws</p>

	<p>C The role of coordination among domestic competition authorities in 1. International trade in energy services</p> <p>Speaker: Mr. Alberto Gabrielle, UNCTAD</p>
<b>Day 2 – Tuesday, 22 July 2008</b>	
9:00-10:20 am	<p>Part IV Economy Presentations</p> <ul style="list-style-type: none"> <li>- Energy Services in Economy X</li> <li>- Relevant Domestic Regulations and Priorities</li> <li>- Objectives for Considering International Agreement on Trade in Energy Services</li> </ul> <p>Presentations from Peru, Thailand, Mexico and China</p>
10:20-10:40 am	<i>Coffee Break</i>
	<b>Theme 3: Possible Elements of a Prospective International Agreement on Trade in Energy Services</b>
10:40-12:00 am	<p>Part I Services Related to Production and Generation of Energy (except network infrastructure)</p> <p>Speaker/Lecturer : Mr. William Derbyshire Economic Consulting Associates, UK</p>
12:00-1:30 pm	<i>Lunch Break</i>
1:30-3:00 pm	Continuation of Part I
3:00-3:20 pm	<i>Coffee Break</i>
3:20- 4:00 pm	<p>Part II Network Infrastructure Services</p> <p>Speaker/Lecturer: Mr. Massimo Geloso Grosso, OECD</p>
4:00-5:00 pm	<p>Preparations for Day 3's workshop on Negotiating Strategies</p> <p>Moderator: Ms. Edna Espos</p>
<b>Day 3 – Wednesday, 23 July 2008</b>	
9:00-11:30 am	<p>Negotiating Strategies for Energy Services</p> <p>Participants will formulate their group negotiating strategies to be presented</p>

	and discussed in the afternoon session. The negotiating strategies are expected to provide draft templates that will enable APEC economies, particularly the developing economies to maximize the benefits from the negotiations.
11:30-1:00 pm	<i>Lunch Break</i>
1:00-3:30 pm	Presentation and Discussion of Group Negotiating Strategies
3:30-3:45 pm	<i>Coffee Break</i>
3:45-4:45 pm	Continuation of Presentation and Discussion of Group Negotiating Strategies
4:45-5:00 pm	<i>Summary and Conclusions by the moderator</i>
5:00-5:15 pm	<i>Closing Remarks</i> <i>Assistant Secretary Annette Manansala-Rafael</i> <i>Department of Energy (TBC)</i>

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