

Request for Proposal (RFP)

Project No. ATC 01 2016A Advanced Capacity Building for Mycotoxin Prevention and Control in Food and Feed Commodities in Asia-Pacific

Introduction

- A The APEC Secretariat is seeking proposals for the provision of the Services described in *RFP* Schedule 1 Statement of Requirement.
- B Each Bidder to this RFP is expected to:
 - (i) fully inform themselves on all aspects of the work required to be performed;
 - (ii) submit its proposal on the template provided at *RFP Schedule 2 Proposal*, including the signed Declaration by Bidder at the end of *Schedule 2*; and
 - (iii) submit its proposal in accordance with *RFP Schedule 1 Statement of Requirement* and with due note of *RFP Schedule 5 Evaluation Criteria*.
- C Each Bidder, by submitting its proposal, agrees that the proposal is subject to the RFP Schedule 4 Standard Conditions of Proposal, and agrees to comply with those conditions. Acceptance of a proposal will occur only when a contract is executed. Any Contract will incorporate the APEC policies and guidelines identified in RFP Schedule 3 Special Conditions of Proposal and the contract at RFP Schedule 6 Standard Contract Conditions.
- D Bids from contractors based in non-member economies and bids from international organisations may be considered. However, priority is given to suitably qualified tenders from member economies.

Structure of the RFP

The RFP has six parts:

- Schedule 1: Statement of Requirement
- Schedule 2: Proposal Template
- Schedule 3: Special Conditions of Project Proposal
- Schedule 4: Standard Conditions of Request for Proposal
- Schedule 5: Evaluation Criteria
- Schedule 6: APEC Standard Contract Conditions

RFP Schedule 1 - Statement of Requirement

Kev Dates and Details

| Event | Dates |
|--|---|
| Closing Time for submission of Proposals | 29 August 2017, 11:59pm, Beijing, China Time (GMT +8) |
| Method to Submit Proposal | Proposals must be submitted to: |
| | (1) Project Overseer: |
| | Professor Dr. Yang LIU Email: <u>liuyang01@caas.cn</u> |
| | Note: Please submit softcopy only (electronic version in PDF format) via email by the closing time specified above. |
| | (2) APEC Secretariat |
| | Mr. Pruthipong Poonthrigobol, Program Director 35 Heng Mui Keng Terrace, Singapore 119616 Email: pp15@apec.org; cc: ktsy@apec.org |
| | Note: Please submit (i) softcopy (electronic version in PDF format) via email and (ii) one copy of hardcopy by mail. Please ensure that the softcopy is submitted to the APEC Secretariat by the closing time specified above. |
| | (PROPOSAL: Project No: ATC 01 2016A) |
| | Proposals lodged in any manner other than as detailed in this paragraph, or are submitted after the deadline shall be deemed to be invalid and may be excluded from consideration. |
| Number of Copies to be Submitted | The Bidder shall submit <u>one original</u> hard copy and <u>one electronic version</u> (in PDF format) of its detailed Proposal. |
| | Decisions will be taken on the basis of the original hard copy written Proposal. In the event of any discrepancy between the original and copy thereof, information contained in the original hard copy shall be accepted as correct and shall prevail over any statements contained in the copies. |

| Contact Officer | Professor Dr. Yang LIU Institute of Food Science & Technology Chinese Academy of Agricultural Sciences Dept of Food Safety & Quality Control Institute of Food Science & Technology Chinese Academy of Agricultural Sciences No. 1, Nongda South Road Xibeiwang Town Haidian District Beijing 100193 P. R. China Email: liuyang01@caas.cn | | |
|--|---|--|--|
| Expected execution date of Contract | 15 September 2017 | | |
| Date Services are to be completed on or before | All stages of the Works are required to be completed on or before 31 December 2017. | | |

The Services

The APEC Secretariat is seeking proposals for Advanced Capacity Building for Mycotoxin Prevention and Control in Food and Feed Commodities in Asia-Pacific.

1. Background

Food safety is not only a key component in human health issue but also the global problem that needs attention. The 2014 APEC Leaders' Declaration emphasized the importance of food safety and endosed the Beijing Declaration on APEC Food Security issued at the Third APEC Ministerial on Food Security. The leaders supported the APEC Action Plan for Reducing Food Loss and Waste, the APEC Food Security Business Plan (2014-2020), and the APEC Food Security Roadmap toward 2020 (2014 version) and the Action Plan to enhance Connectivity of APEC Food Standards and Safety Assurance. Beijing Declaration on APEC Food Security indicated that the food security could be achieved at higher level by strengthening the management of food safety through alignment with international acceptable standards, establishment of early warnings, traceability and recall systems, and development of risk based requirements. These initiatives have reflected the goal of APEC in advancing capacity building in food safety. Mycotoxin contamination has caused huge agricultural yield loss, adverse toxic risk to humans and significantly affected the international trade on food commodities. Establishment of Mycotoxin Forum for Asia and The Pacific to carry out mycotoxin risk assessment on food safety and the issues related to its control will be of great help in advancing the food security in the Asia-Pacific countries especially the developing ones. The project seeks to strengthen the capacity building in mycotoxin prevention and control through technical and information exchange mechanism, hosting a workshop and organizing field visits. We expect to establish a long-term information exchange system in mycotoxin risk assessment in food, risk monitoring, and risk communication, and promote the capacity of Asia-Pacific economies in developing effective mycotoxin prevention strategies which could reduce the technical barriers in food trading, and promote the development of multilateral food trading. The project will enhance the economic development in the APEC nations, giving larger impact in the Asia-Pacific region, thereby impacting the global economy. The project falls in the Rank 1, under the objective "Food safety and security, including implementation of the Food Security Roadmap Towards 2020". Since mycotoxin contamination in food and feed commodities is a key issue in the APEC economies which affects the economy at a larger scale and also prevents export and import of food materials. The outcome of the project will support the Food Security Road map Towards 2020 in achieving its goal in food security.

2. Objectives of the Project

- 1. Knowledge and experience sharing: The workshop will help the international attendees to understand the mycotoxin prevention control system on food and feed in different APEC member economies. Also, the delegates will gain insights and technological exchange on mycotoxin prevention in food with experts from non-APEC economies.
- 2. Stronger network: the project will identify and address the issues of mycotoxin prevention in pre harvest, post harvest (storage) and supply chains in various economies in the workshop on this critical food safety issue by exploring the working mechanism to conduct multilateral cooperation and exchange and enhance capacity building in the Asia-Pacific region.
- 3. A long-term, stable and sustainable regional cooperation mechanism established: Mycotoxin Forum for Asia and The Pacific will be established which will mainly comprise APEC experts from APEC economies. The websites, emails, telephones, faxes, web-based videos and satellite video conferencing will be used to exchange information on mycotoxin risk and prevention in food in the region, so that APEC economies can gain timely access to the food safety risk in other economies. The training workshop would strengthen the knowledge and expertise of the staff and organisations involved in mycotoxin prevention in APEC countries.

3. Scope of Services

3.1 Description of Services

The contractor shall undertake the following work:

- 1. Conference Registration.
- 2. Abstract collection and arrangements and printing.
- 3. Accommodation and Reservation for foreign and local delegates.
- 4. Foreign experts and delegates pick up from the airport.
- 5. Simultaneous interpretation for the Chinese to English language either by the contactor or by any agency under the contractor.
- 6. Conference facility construction and backdrop (The contractor is involved in the setting up the banners and the facilities for the exhibits to display their products from the industry).

3.2 Expected Outputs and Timelines

| Output | Timeline |
|---|------------------|
| Completion of the initial registration and the conference site initial arrangements should be completed. | 6 October 2017 |
| Booking of the hotel accommodation for the delegates and experts should be completed. | |
| Booking of the hotel accommodation for the delegates and the experts should be completed. | 31 October 2017 |
| Conference site design, Conference facility construction plan, backdrops and poster, site design for the exhibits from the industry, should be completed. Abstracts should be completed and ready for printing. | |
| On-site registration and management. | |
| Receiving the foreign delegates and experts from the airport and sending them to respective accommodation. | |
| Submission of final report and endorsement by ATCWG. | 31 December 2017 |

3.3 Expected Milestone Payments Schedule

| # | Services | Means of Verification | Due Date | Payment Due (in USD, inclusive of taxes) |
|---|--|---|---------------------|---|
| 1 | Completion of the initial registration and the conference site initial arrangements should be completed. Booking of the hotel accommodation for the delegates and experts should be completed. | Written acceptance and certification from the Project Overseer for the work. | 6 October 2017 | US\$ 10,000.00 |
| 2 | Booking of the hotel accommodation for the delegates and the experts should be completed. Conference site design, Conference facility construction plan, backdrops and poster, site design for the exhibits from the industry, should be completed. Abstracts should be completed and ready for printing. On-site registration and management. Receiving the foreign delegates and experts from the airport and sending them to respective accommodation. | Written acceptance and certification from the Project Overseer for the work. | 31 October 2017 | US\$ 10,000.00 |
| 3 | Submission of final report and endorsement by ATCWG. | Written acceptance and certification from the Project Overseer for the work and endorsement by ATCWG. | 31 December 2017 | US\$ 5,000.00 |

3.4 Qualifications of Bidder

The Bidder will need to supply evidence of ability and experience to undertake the specified objectives/duties in this Request for Proposal, and explain their approach to the Services including:

- 1. Experience in undertaking similar services with any international organisations or agencies in APEC member economies.
- 2. Experience in handling international conferences at a scale of minimum 200 delegates.
- Experience in bilingual ablity (Chinese/English) in dealing the projects.
 Evidence to prove high quality delivery in time within the expected budget.

3.5 Reports and Publications

Reports for publication must be prepared in accordance with the Guidebook on APEC Projects, APEC Publication Guidelines and APEC Logo Guidelines. The reports must be certified by the Project Overseer and endorsed by the relevant APEC Working Group or Steering Committee, prior to submission to APEC Secretariat for approval to be published.

3.6 Reporting and Coordination Arrangements

The selected Contractor will be required to liaise closely and work in collaboration with a Project Overseer in performing the Services in the Contract. The selected Contractor will keep the Project Overseer informed of progress of the work, timelines and budget.

4. Payment

- 4.1 Subject to the satisfactory completion of the Services, the APEC Secretariat shall pay the selected Contractor up to US\$ 25,000.00 (United States Dollars Twenty-Five Thousand only) according to the Milestone Payments Schedule identified above at Clause 3.3. Any payment is inclusive of any Goods and Services Tax (GST) and bank charges levied by the selected Contractor's agent and/or beneficiary banks for remittances made to the selected Contractor's bank account. The Bidder is required to prepare a detailed itemised budget in submitting their proposal, including consultancy fees and administrative support charges, with unit cost and the number of hours/days proposed to be devoted to the project.
- 4.2 The APEC Secretariat shall make payment on Contractor Fee according to the Milestone Payment Schedule and/or as soon as practicable after approving the Milestone and receiving the appropriate invoices and accompanying supporting documentation from the selected Contractor. The selected Contractor must complete the Services by 31 December 2017.
- 4.3 Without prejudice to Clause 31, the point of contact for the APEC Secretariat for this Contract shall be the Program Director for Agricultural Technical Cooperation Working Group (ATCWG).

RFP Schedule 2 - Proposal Template

Instructions to assist Bidders to complete their proposal have been included as white text on a black background.

Instruction to Bidders:

Ensure your response covers off on the evaluation criteria identified in Schedule 5 - Evaluation Criteria.

Bidder's Details

Full legal name and postal address:

Business registration number (if applicable):

Contact Officer

For all matters relating to this RFP, the Bidder's Contact Officer will be:

Name/position title:

Telephone

Mobile:

Email:

Contract Manager

Instruction to Bidders:

Bidders should provide the requested details of the person who is the Bidder's proposed Contract Manager, responsible for general liaison and accepting and issuing any written notices under the contract, if a contract is awarded.

Name/position title:

Telephone:

Mobile:

Email:

Bidder's Proposal

Instruction to Bidders:

Bidders should describe how they will meet the requirements set out in Schedule 1. Include Method and Workplan.

Proven Capacity

Statement of Skills and Experience

Instruction to Bidders:

Bidders should provide evidence of their skills and experience in providing the Services. Give evidence of why you/your company/your team members are most capable to deliver the Services. Ensure this responds to the requirements of this project, identified in Schedule 1 "the Services".

Specified Personnel

Instruction to Bidders:

List who will do what. Attach CVs where appropriate. Note that any fees shown in this table form part of the pricing itemised budget below – they are not additional. If no Specified Personnel insert "Not applicable".

| Name | Position/Role | Rate (\$USD, inclusive of taxes) | Anticipated Time | Total for Person |
|-----------------------|---------------|---|---------------------|---------------------|
| | | | | |
| | | | | |
| Total (inclusive of t | \$USD | | | |

Subcontractors

Instruction to Bidders:

Bidders must provide (in the form of the table below) details of any subcontractors that the Bidder proposes to engage to deliver the Services and an explanation for using subcontractors. If no subcontractors will be used insert "Not applicable".

| Proposed subcontractor (full legal name) | Scope of services to be subcontracted and technical significance | Fees and associated expenses (inclusive of tax) |
|--|--|---|
| | | |
| | | |

Pricing

| Itemised budget (all pricing must be inclusive of taxe) | s) |
|---|----|
|---|----|

Bidders:

Prepare a detailed itemised budget in your proposal, including specification of:

Consultancy fees and administrative support charges, with unit cost and the number of hours/days proposed to be devoted to the project;

If there are reimbursable items in your proposal (if stated in the RFP Schedule 1), refer to the Guidebook on

APEC Projects that sets out guidelines for reimbursable items.

Conflict of Interest

Instruction to Bidders:

This is a mandatory field, a response is required. If there is no conflict of interest then state that. If a real or perceived conflict of interest exists with the submission of a proposal, or would exist if the Bidder entered into a contract with the APEC Secretariat for the Services in this proposal, full details should be included here. Detail a plan to manage the conflict of interest.

Standards and Best Practice

Instruction to Bidders:

If there was a requirement in Schedule 1, you must respond here.

Bidders must complete and sign a Declaration in the form presented below.

Declaration by Bidder

The Bidder proposes to provide the Services described in *Schedule 1* to the RFP (*Statement of Requirement*) on the following terms:

- the RFP Schedule 1 Statement of Requirement;
- the proposal is submitted according to Schedule 2 Proposal Template;
- the RFP Schedule 3 Special Conditions of Proposal;
- the RFP Schedule 4 Standard Conditions of Request for Proposal; and
- the APEC Standard Contract Conditions described at RFP Schedule 6.

These documents collectively comprise the Bidder's "Proposal".

The Proposal

The Bidder agrees to enter into a contract to provide the Services in accordance with its Proposal in the form of the *Standard Contract* at Schedule 6 of this RFP which incorporates by reference APEC Terms and Conditions of Contract, and in accordance with APEC Guidelines referenced in RFP Schedule 3.

The Bidder agrees that the APEC Secretariat may accept or decline the Bidder's Proposal at its discretion. No commitment or contract exists until a contract in the form of the *Standard Contract* is executed by both parties.

The Bidder agrees that participation in any stage of the RFP process is at the Bidder's sole risk and cost.

Conflict of Interest

At the time of submitting a proposal, the Bidder agrees there is no conflict of interest (real or perceived) unless specifically and clearly identified in their proposal (see Schedule 2, under heading Additional Information) with a recommended plan to manage the conflict of interest.

The Bidder agrees to notify the APEC Secretariat immediately if an actual or potential conflict of interest arises.

| Signatory's printed name: | Signatory's signature: |
|---------------------------|---------------------------|
| | |
| Signatory's Position | Date |
| | |
| Signatory's Phone Number | Signatory's Email Address |

RFP Schedule 3 - Special Conditions of Proposal

1. APEC POLICIES

Bidders should familiarise themselves with APEC Policies, Guidebooks and Guidelines as they are all applicable to the management and delivery of APEC projects:

- (a) Guidebook on APEC Projects;
- (b) APEC Logo Guidelines; and
- (c) APEC Publications Guidelines.

These Policies describe APEC's approach to contracting activities, expectations of team members and contractors, and state specific requirements for use of APEC logo, branding and APEC nomenclature and other publishing requirements. Bidders are encouraged to access and inform themselves of this set of guidelines which are available on APEC's internet site at http://www.apec.org/en/About-Us/About-APEC/Policies-and-Procedures.aspx

RFP Schedule 4 - Standard Conditions of Request for Proposal

1. GENERAL

Bidders should submit proposals in the format provided at RFP Schedule 2 – Proposal Template, in response to the requirements stated in RFP Schedule 1. Proposals must be provided in English and with prices quoted in United States of America Dollars.

2. APEC SECRETARIAT'S RIGHT TO DECLINE

The APEC Secretariat, at its discretion, may discontinue the RFP; decline to accept any proposal; decline to issue any contract; or satisfy its requirement separately from the RFP process.

3. CHANGES TO REQUEST FOR PROPOSALS

The APEC Secretariat may, at its discretion, vary the Request for Proposals before the Closing Time. Changes will be posted on the APEC website as a Revision, beside the original RFP. The Bidder is encouraged to regularly monitor the APEC website to ensure they access any Revisions that may be released.

4. CONTRACT

If the Proposal of the Bidder is accepted by the APEC Secretariat, the Bidder shall execute a contract in a standard form ("the Contract") within the time period specified by the APEC Secretariat. See Standard Contract Conditions at RFP Schedule 6, which will form part of the Contract.

5. LODGEMENT

- 5.1 All documentation submitted as part of the Proposal must be in English.
- 5.2 Bidders are required to include all information specified in this RFP in their Proposal. Bidders accept that their failure to provide all information required, in the format specified may result in their Proposal being considered as a non-conforming Proposal and liable to rejection.

6. EVALUATION OF PROPOSALS

- 6.1 The evaluation panel will evaluate proposals to determine best value for money outcome. The panel will consist of members appointed at the APEC Secretariat's discretion.
- 6.2 The criteria for evaluation will be assessed according to the criteria outlined at Schedule 5 Evaluation Criteria.

7. FINANCIAL INFORMATION

7.1 If requested by APEC Secretariat, the Bidder must be able to demonstrate its financial stability and its ability to remain viable as a provider of the Services over the term of any agreement.

8. REFERENCES

As part of the evaluation of proposal process, the APEC Secretariat, at its discretion, may request from the Bidder information on past projects/experience claimed in the Bidder's proposal, including contact details for referees.

9. NO CONTRACT OR UNDERTAKING

Nothing in this RFP will be construed to create any binding contract (express or implied) between APEC Secretariat and any Bidder until a written Contract, if any, is entered into by the parties.

10. BIDDERS ACKNOWLEDGEMENT

- 10.1.1 The Bidder acknowledges by lodging a Proposal that it accepts the terms of this RFP Standard Conditions of Request for Proposal, the Special Conditions of Proposal and the APEC Standard Contract Conditions.
- 10.1.2 A Proposal is submitted on the basis that the Bidder:
 - has examined this RFP and any other documents referenced or referred to herein, and any other information made available in writing by APEC
 Secretariat to Bidders for the purposes of submitting a Proposal; and
 - (b) has sought and examined all necessary information which is obtainable by making reasonable enquiries relevant to the risks, contingencies and other circumstances having effect on its Proposal.

11. CONFLICT OF INTEREST

- 11.1 Conflict of interest can be defined as any situation in which an individual or organisation is in a position to exploit his/her professional or official capacity in some way for personal or corporate benefit.
- 11.2 Bidders must identify in their Declaration by Bidder:
 - (c) any actual or potential conflict of interest; and
 - (d) the procedures they intend to implement for dealing with, any actual or potential conflicts of interest,

Which may arise in connection with the submission of their Proposal or the conduct of the Services in a Contract, as described in this RFP. Bidders should include details of any known circumstances that may give rise to either an actual or potential conflict of interest in relation to the project.

- 11.3 Bidders must notify the APEC Secretariat immediately if any actual, potential or perceived conflict of interest arises after submission of a proposal (a perceived conflict of interest is one in which a reasonable person would think that the person's judgement and/or actions are likely to be compromised).
- 11.4 If any actual or potential conflicts of interest arise for a Bidder, the APEC Secretariat may:
 - (e) enter into discussions to seek to resolve such conflict of interest;
 - (f) disregard the Proposal submitted by such a Bidder; or
 - (g) take any other action that APEC considers appropriate.

12. INSURANCE

The Bidder must ensure that it and its subcontractors maintain insurance policies relevant to the delivery of Services identified in this RFP, in the event that the Bidder is awarded the contract.

13. CLARIFICATION

APEC reserves the right to seek clarification or additional information from any Bidder related to their proposal.

RFP Schedule 5 - Evaluation Criteria

EVALUATION CRITERIA

1. The Evaluation Criteria detailed in this clause apply to this Proposal, and the Bidder's response to them:

(a) THE ORGANISATION:

- Demonstrated experience in doing analytical research work, especially making recommendations for policy makers.
- While strong quantitative capability will be an advantage, a demonstrated capacity to handle challenging research questions and creativity in addressing them will be most relevant about integrated water resources management for food security under context of climate change. The bidder needs to demonstrate the experience with not less than 5 projects or researchers related to the topic
- Demonstrated ability to provide adequate management and support to deliver the Services. The bidder needs to demonstrate the experience with not less than 3 publications related to the topic.
- Evidence of the capacity to deliver high quality projects on time and within budget.

(b) APPROACH TO THE SERVICES:

- Demonstrated appreciation of the key issues and risks to achieve the objectives as outlined in the RFP.
- Appropriate methodology and work plan to fulfil the objectives of the Services in the specified timeframes.

(c) ANALYTICAL AND RESEARCH SKILLS:

- Proven analytical and research skills in past projects.
- Proven report writing and oral skills in English for non-and technical audience.

(d) EXPERIENCE WITH APEC ECONOMIES

 Demonstrated experience working with APEC member economies but it's not a limitation.

(e) PROPOSAL COST:

 Appropriate qualifications, experience and skills of personnel and team balance to implement the Services.

RFP Schedule 6 - APEC Standard Contract Conditions

THE APEC SECRETARIAT AND THE CONTRACTOR AGREE TO THE FOLLOWING:

SPECIAL CONDITIONS

1. Scope of Services

1.1 Description of Services

The contractor shall undertake the following work:

- 1. Conference Registration.
- 2. Abstract collection and arrangements and printing.
- 3. Accommodation and Reservation for foreign and local delegates.
- Foreign experts and delegates pick up from the airport.
 Simultaneous interpretation for the Chinese to English language either by the contactor or by any agency under the contractor.
- 6. Conference facility construction and backdrop (The contractor is involved in the setting up the banners and the facilities for the exhibits to display their products from the industry).

1.2 Expected Outputs and Timelines

Milestone Payments Schedule

| # | Services | Means of Verification | Due Date | Payment Due (in USD, inclusive of taxes) |
|---|--|--|-----------------|--|
| 1 | Completion of the initial registration and the conference site initial arrangements should be completed. Booking of the hotel accommodation for the delegates and experts should be completed. | Written acceptance and certification from the Project Overseer for the work. | 6 October 2017 | US\$ 10,000.00 |
| 2 | Booking of the hotel accommodation for the delegates and the experts should be completed. Conference site design, Conference facility construction plan, backdrops and poster, site design for the exhibits from the industry, should be completed. Abstracts should be completed and ready for printing. On-site registration and management. | Written acceptance and certification from the Project Overseer for the work. | 31 October 2017 | US\$ 10,000.00 |

| | Receiving the foreign delegates and experts from the airport and sending them to respective accommodation. | | | |
|---|--|---|---------------------|---------------|
| 3 | Submission of final report and endorsement by ATCWG. | Written acceptance and certification from the Project Overseer for the work and endorsement by ATCWG. | 31 December 2017 | US\$ 5,000.00 |

1.3 Reports and Publications

Reports for publication must be prepared in accordance with the Guidebook on APEC Projects, APEC Publication Guidelines and APEC Logo Guidelines. The reports must be certified by the Project Overseer and endorsed by the relevant APEC Working Group or Steering Committee, prior to submission to APEC Secretariat for approval to be published.

2. Payment

- 2.1 Subject to the satisfactory completion of the Services, the APEC Secretariat shall pay the selected Contractor up to US\$ 25,000.00 (United States Dollars Twenty-Five Thousand only) according to the Milestone Payments Schedule identified above at Clause 1.2. Any payment is inclusive of any Goods and Services Tax (GST) and bank charges levied by the selected Contractor's agent and/or beneficiary banks for remittances made to the selected Contractor's bank account. The Bidder is required to prepare a detailed itemised budget in submitting their proposal, including consultancy fees and administrative support charges, with unit cost and the number of hours/days proposed to be devoted to the project.
- 2.2 The APEC Secretariat shall make payment on Contractor Fee according to the Milestone Payment Schedule identified above at Clause 1.2 and/or as soon as practicable after approving the Milestone and receiving the appropriate invoices and accompanying supporting documentation from the selected Contractor. The selected Contractor must complete the Services by 31 December 2017.
- 2.3 Without prejudice to Clause 31, the point of contact for the APEC Secretariat for this Contract shall be the Program Director for Agricultural Technical Cooperation Working Group (ATCWG).

Standard Conditions

- 3 PARTIES
- 3.1 The Parties to this contract are the APEC Secretariat and the Contractor.

4 INVOICES

- 4.1 The Contractor shall submit certified invoices to the APEC Secretariat to claim payment for Milestones and approved Reimbursement cost items. Original or electronic copies of the invoices may be submitted. The invoices must be accompanied by all supporting documentation as set forth in the Guidebook on APEC Projects (the Guidebook) as varied from time to time.
- 4.2 Invoices shall include the following information:
 - 4.2.1 full name and number of project;
 - 4.2.2 name of Contractor;
 - 4.2.3 invoice date and invoice number;
 - 4.2.4 description of services provided and associated dates;
 - 4.2.5 charges and payments for previous invoices;
 - 4.2.6 charges for billing period;
 - 4.2.7 detailed banking instruction which includes the bank name, branch name, bank SWIFT code, account holder's name and number;
 - 4.2.8 billing by company/organisation rather than individual requires the official letter head of the company/organization;
 - 4.2.9 a signed statement by the Contractor that the services have been performed in accordance with the terms and conditions of this Contract, and the costs being billed are true and correct and have not been previously paid; and
 - 4.2.10 the invoice should be accompanied by an endorsement by the Project Overseer that the services have been satisfactorily completed.
- 4.3 Requirements for seeking reimbursement of approved reimbursable items include:
 - 4.3.1 Providing the APEC Secretariat with airfare invoice and e-ticket receipt.
 - 4.3.2 Per Diems do not need to be acquitted however the Contractor shall only claim per diem in accordance with the rules set out in the Guidebook, and the claim **must** be accompanied by written confirmation from the Project Overseer. To claim reimbursement for workshop expert's or participant's travel and per diem, confirmation that each claimant attended the event each day and is therefore eligible for daily per diem is required. An attendance sheet signed by each claimant is recommended.

5 APEC SPECIFIC POLICIES AND PROCEDURES

5.1 The Contractor shall complete the Services in accordance with the requirements of the APEC Publication Guidelines, APEC Logo Guidelines and the Guidebook on APEC Projects, as found in the Policies and Procedures section on the APEC website.

6 EXAMINATION OF RECORDS

- 6.1 Upon request, the Contractor shall provide the APEC Secretariat or its designated entities/persons with access to any materials relevant to the Contract, including the following:
 - 6.1.1 electronic documents;
 - 6.1.2 financial books;
 - 6.1.3 documents:
 - 6.1.4 papers; and
 - 6.1.5 other records which document transactions related to the Contract.
- 6.2 The Contractor's obligation to provide access commences from the date on which the Contract is made and continues for a period of three (3) years following the completion of the Services.

7 ASSIGNMENT

7.1 The Contract is intended to cover a relationship between the Parties only. The Contractor shall not assign, delegate, sub-contract, mortgage, charge or otherwise transfer the Contract or any interest or benefit arising out of, or in connection with, the Contract to a third party without the prior written approval of the APEC Secretariat.

8 CHANGES TO CONTRACT

8.1 The APEC Secretariat and the Contractor may change the terms of the Contract by written agreement only.

9 CONTRACTOR LIABILITY FOR PERSONAL INJURY AND/OR PROPERTY DAMAGE

- 9.1 If the Contractor, its employees, agents or contractors directly or indirectly causes any loss or damage to person or property during the performance of the Contract, the Contractor will bear all liability on behalf of the APEC Secretariat. If someone makes a claim against the APEC Secretariat (whether during or after the completion and/or termination of the Contract) for any loss or damage to person or property directly or indirectly caused by the Contractor, its employees, agents or contractors during the performance of the Contract, the Contractor must indemnify and hold the APEC Secretariat harmless from and against any and all loss, damage or liability, whether criminal or civil, suffered by the APEC Secretariat in connection therewith and reimburse the APEC Secretariat for any costs it has incurred in connection therewith (including actual legal costs on a full indemnity basis) whether during or after the completion and/or termination of the Contract.
- 9.2 For the purpose of Clause 9.1, "claim" shall mean all demands, claims and liabilities (whether criminal or civil, in contract, tort or otherwise) for losses, damages, legal costs and other expenses of any nature whatsoever and all costs and expenses (including without limitation legal costs) incurred in connection therewith.

10 DEFAULT

- 10.1 A Default is anything the APEC Secretariat considers to be a significant breach of the Contract including:
 - 10.1.1 failure to perform an obligation under the Contract within the agreed time; or
 - 10.1.2 failure to deliver outputs of satisfactory capability, quality or reliability.
- 10.2 In the event of a Default by the Contractor, the APEC Secretariat shall write to the Contractor setting out the Default and the time by when the Contractor must fix it. If the Contractor fails to fix the Default within the time specified, the APEC Secretariat may immediately terminate the Contract by issuing a written Notice of Termination to the Contractor.
- 10.3 Termination under this clause does not affect the rights and/or remedies either party may have accumulated up to the date of termination including the rights and/or remedies the APEC Secretariat may have in relation to the Default.

11 RIGHTS IN DATA

11.1 If intellectual property or confidential information is required to enable the Contractor to provide the Services, the Contractor shall be solely responsible for obtaining approvals for the use of any intellectual property and/or confidential information that belongs to anyone else (i.e. third parties).

- 11.2 The APEC Secretariat shall own all intellectual property and confidential information that it creates in relation to the Services. The APEC Secretariat shall own all intellectual property and confidential information that the Contractor creates as a result of performing the Services. In particular, the APEC Secretariat shall own the following:
 - 11.2.1 all data resulting from performance of the Contract, regardless of its form, format, or media:
 - 11.2.2 all data (other than that owned by third parties) used in performing the Contract regardless of its form, format, or media;
 - 11.2.3 all data delivered under the Contract making up manuals or instructional and training materials:
 - 11.2.4 all processes provided for use under the Contract; and
 - 11.2.5 all any other data delivered under the Contract.
- 11.3 If the Contractor wishes to use the intellectual property and/or confidential information (mentioned in Clause 11.2 above) for purposes that are not in relation to the performance of the Services, it must obtain prior written consent from the APEC Secretariat.
- 11.4 The Contractor consents to the APEC Secretariat's use of the Contractor's own intellectual property and/or confidential information if the APEC Secretariat requires the Contractor's own intellectual property and/or confidential information to use the Services.
- 11.5 The Contractor shall protect all intellectual property and/or confidential information belonging to the APEC Secretariat vigorously to the extent permissible by law. If the Contractor has a reasonable suspicion that there has been any event that infringes the rights of the APEC Secretariat in relation to its intellectual property and/or confidential information, it will inform the APEC Secretariat immediately in writing.

12 CONFLICT OF INTEREST

- 12.1 The Contractor warrants, agrees and undertakes that neither it nor its employees, servants and/or agents has any arrangement, interest, activity, or relationship that could impair the Contractor's ability to act impartially and effectively in the delivery of the Services as required by this Contract.
- 12.2 The Contractor shall exercise its responsibility in the best interests of the APEC Secretariat and shall not engage in any activities that would conflict with this Contract.
- 12.3 If the Contractor becomes aware of any actual or potential conflict of interest as defined in Clause 12.1 and 12.2 above, the Contractor shall immediately notify the APEC Secretariat in writing of (i) any such actual or potential conflict of interest and (ii) the procedures it intends to implement to resolve any such actual or potential conflict of interest.
- 12.4 The APEC Secretariat may suspend the Services, terminate the Contract or take any other actions that the APEC Secretariat considers as appropriate in its sole discretion, if any actual or potential conflict of interest as defined in 12.1 and 12.2 above arises. If the APEC Secretariat directs the Contractor to take action(s) to resolve that conflict, the Contractor shall comply with any such direction(s).

13 CONFIDENTIALITY

13.1 The Contractor shall not, either during the term of the Contract or after the termination of the Contract, disclose to a third party any information that it may acquire in consequence of this Contract relating to the Services, this Contract or the APEC Secretariat's operations without the prior written consent of the APEC Secretariat.

- 13.2 The Contractor's obligations in Clause 13.1 shall not apply to any information which:
 - 13.2.1 is publicly available or becomes publicly available other than by reason of the Contractor's default;
 - 13.2.2 the Contractor is required to disclose by order of a court of competent jurisdiction.
- 13.3 The Contractor shall ensure that its employees, servants and/or agents comply with the provisions of this Clause 13.

14 INSURANCE

14.1 The Contractor shall maintain and pay all premiums in respect of an insurance policy or policies relevant to the delivery of the Services with policy limits and provisions conforming to such requirements as the APEC Secretariat may from time to time prescribe and shall ensure that the APEC Secretariat shall be entitled to the benefit of such insurance.

15 SUSPENSION OF SERVICES

15.1 The APEC Secretariat may, at any time, give a written order to the Contractor, suspending all, or part, of the Services. The APEC Secretariat has full and sole discretion to decide the length of the suspension. Upon receiving the order, the Contractor must immediately comply with its terms and take all steps necessary to minimize any and all costs resulting from the suspension. The APEC Secretariat and the Contractor shall negotiate any adjustment to the price and/or schedule for completing the Services, which may result from the suspension.

16 TERMINATION BY THE APEC SECRETARIAT

- 16.1 The APEC Secretariat may terminate this Contract, in whole or in part, by issuing a written Notice of Termination. The APEC Secretariat may terminate this Contract without giving any reasons. If this Contract is terminated, the APEC Secretariat and the Contractor shall negotiate the rights, duties, and obligations of the Parties, including but not limited to compensation to the Contractor and/or the APEC Secretariat. Any compensation to the Contractor must not exceed the total value of the Contract, which is set out in Clause 2.1, "Payment" in Special Conditions.
- 16.2 Upon receiving a Notice of Termination, the Contractor shall immediately stop work as specified in the notice, except if directed otherwise by the APEC Secretariat.
- 16.3 Upon receiving a Notice of Termination, the Contractor shall submit a final termination settlement proposal to the APEC Secretariat. The settlement proposal must include a certification from the Project Overseer of the actual costs the Contractor has incurred.
- 16.4 If the Contractor fails to submit the termination settlement proposal within seven (7) days from the date of the Notice of Termination, the APEC Secretariat may in its sole discretion determine the amount, if any, due to the Contractor following the termination.
- 16.5 Upon termination of the Contract, subject as provided in this clause and except in respect of any accrued rights, neither Party shall be under any further obligation to the other.
- 16.6 Termination under this clause does not affect the rights and/or remedies which either Party may have accrued or accumulated up to the date of termination of the Contract.

17 LANGUAGE AND NOMENCLATURE

- 17.1 All of the Services, including any drawings, documents, information, correspondence, test reports and similar items must:
 - 17.1.1 be in the English language; and
 - 17.1.2 comply with the nomenclature requirements set out in the APEC Publication Guidelines as found in the Policies and Procedures section on the APEC website.

18 <u>INTERPRETATION</u>

18.1 Should a dispute about the meaning of any term in the Contract arise, the APEC Secretariat may make a written determination as to the term's meaning. A written determination made under this clause shall be final and conclusive between the Parties.

19 LAW & JURISDICTION

19.1 The laws of the Republic of Singapore govern this Contract. The Parties to the Contract agree to submit to the non-exclusive jurisdiction of the Courts of the Republic of Singapore.

20 COMMUNICATIONS

- 20.1 All communications relating to this Contract shall be in writing and may be delivered:
 - 20.1.1 personally;
 - 20.1.2 by prepaid registered post with recorded delivery to one of the addresses listed at the beginning of this Contract (as relevant); or
 - 20.1.3 by email.

21 ENTIRE AGREEMENT

21.1 This Contract is the entire agreement between the APEC Secretariat and the Contractor in relation to the matters set out in this Contract. No other terms and conditions may be included or implied. Any warranty, representation, guarantee or other term or condition not contained in this Contract has no effect.

22 ILLEGALITY AND SEVERABILITY

22.1 If any provisions of this Contract are held unenforceable or invalid for any reason, the remaining provisions of this Contract will continue to be in full force and effect.

23 WAIVER

- 23.1 A Party's failure, delay or relaxation in exercising any power or right it has under this Contract does not mean that the Party has given up (i.e. waived) that power or right.
- 23.2 A Party exercising a power or right does not stop it from:
 - 23.2.1 further exercising that power or right; or
 - 23.2.2 exercising any other power or right under this Contract.

24 REASONABLENESS

- 24.1 The Contractor confirms it has had the opportunity to receive independent legal advice relating to all the matters relating to this Contract.
- 24.2 The Contractor agrees that, having considered the terms of this Contract as a whole, the terms of this Contract are fair and reasonable.

25 PARTNERSHIP

25.1 This Contract does not create a partnership between the APEC Secretariat and the Contractor.

26 FORCE MAJEURE

- 26.1 A Force Majeure Event is any event which is beyond the reasonable control of the Contractor or the APEC Secretariat and which makes it impossible to perform an obligation under this Contract, including the following:
 - 26.1.1 acts of God, lightning strikes, earthquakes, volcano eruptions, floods, storms, explosions, fires, pandemics and any natural disaster;
 - 26.1.2 acts of war (whether declared or not), invasion, acts of foreign enemies, mobilisation, requisition, or embargo;
 - 26.1.3 acts of public enemies, terrorism, riots, civil commotion, malicious damage, sabotage, rebellion, insurrection, revolution, military usurped power, or civil war; or
 - 26.1.4 contamination by radio-activity from any nuclear fuel, or from any nuclear waste from the combustion of nuclear fuel, radio-active toxic explosion, or other hazardous properties of any explosive nuclear assembly or nuclear component of such assembly.
- 26.2 A Party that does not perform an obligation under this Contract shall not be in breach to the extent that a Force Majeure Event caused the non-performance.
- 26.3 Where the Contractor thinks there is likely to be a delay in performing an obligation under this Contract because of a Force Majeure Event the Contractor shall:
 - 26.3.1 immediately notify the APEC Secretariat in writing of:
 - 26.3.1.1 the likely delay and how long the Contractor thinks it will last; and
 - 26.3.1.2 details of the likely effect on the Services and the Contractor's ability to perform the Contract;
 - 26.3.2 take all reasonable steps to lessen (i.e. mitigate) the effects of any delay; and
 - 26.3.3 use its best efforts to continue to perform its obligations under the Contract.
- 26.4 The APEC Secretariat and the Contractor shall, as soon as practicable after receiving the notification, discuss whether the Contract can continue. If, following that discussion, the APEC Secretariat and the Contractor agree that the Contract can continue they may:
 - 26.4.1 continue the Contract unchanged; or
 - 26.4.2 change the Contract using the process in Clause 8.
- 26.5 Nothing in this clause limits the APEC Secretariat's ability to suspend or terminate the Contract under Clause 15 or Clause 16.

27 CONTRACTS (RIGHTS OF THIRD PARTIES) ACT - SINGAPORE

27.1 A person who is not a party to this Contract has no right under the Contracts (Rights of Third Parties) Act Chapter 53B and/or any re-enactment thereof to enforce any terms of this Contract, the application of which legislation is hereby expressly excluded.

28 COSTS AND EXPENSES FOR PREPARATION AND EXECUTION OF CONTRACT

28.1 Except as otherwise provided for in the Contract, the Parties shall bear their own costs of and incidental to the preparation and execution (i.e. signing) of the Contract.

29 PROVISION OF SERVICES

- 29.1 The Contractor shall provide the Services to the APEC Secretariat on the delivery dates identified in the Contract. The Contractor shall immediately notify the APEC Secretariat in writing if the Contractor becomes aware that it will be unable to provide all or part of the Services by the relevant delivery date and advise the APEC Secretariat as to when it will be able to do so.
- 29.2 The Services must be provided to the standard that would be expected of an experienced and professional supplier of similar Services and any other standard specified in the Contract.
- 29.3 The Contractor and its staff or sub-contractors shall not by virtue of this Contract be, or for any purpose be deemed to be, and must not represent itself as being, an employee, partner or agent of the APEC Secretariat.

30 REPORTING AND COORDINATION ARRANGEMENTS

30.1 The Contractor shall liaise closely and work in collaboration with a Project Overseer in performing the Services in the Contract. The Contractor shall keep the Project Overseer informed of progress of the Services, timelines and budget. The Project Overseer shall be assigned by the APEC Member Economy which has requested this project.

31 <u>AUTHORIZED REPRESENTATIVE</u>

31.1 The APEC Secretariat may authorize representative(s) and/or a third party to instruct and provide clarification to the Contractor in performing the Services.