

ANNEX 4 - THE PROPOSED PROFILE INFORMATION SYSTEM FOR APEC SMALL AND MEDIUM ENTERPRISES FOR INTERNATIONALIZATION

1. Company description

Company name:	
Company sphere of activity (sector):	
Brief description of the company's current products / services:	
Company's product:	
Address:	
Postal code:	
City:	
Street:	
Web-site:	
Contact person:	
Family name:	
First name:	
Position in the company:	
Telephone number:	
Fax:	
E-mail:	
Year established:	
Turnover in million US Dollars:	<input type="checkbox"/> up to 2 <input type="checkbox"/> 2 to 10 <input type="checkbox"/> 10 to 50 <input type="checkbox"/> 50 or more
Number of employees:	<input type="checkbox"/> 1 to 9 <input type="checkbox"/> 10 to 49

	<input type="checkbox"/> 50 to 249	<input type="checkbox"/> 250 or more
Contact language:	<input type="checkbox"/> English	<input type="checkbox"/> Other (specify):
Certificates, quality standards:		
Already engaged in international cooperation:	<input type="checkbox"/> Yes	<input type="checkbox"/> No
Percentage of international activity (defined as approximate of turnover):	<input type="checkbox"/> 0 to 9% <input type="checkbox"/> 50% or more	<input type="checkbox"/> 10 to 49%

2. International cooperation offered / requested

Type of cooperation: Offered – You offer this type of cooperation Requested – You request this type of cooperation		
	Trade intermediary, distributor	<input type="checkbox"/> Offered <input type="checkbox"/> Requested
	Franchise	<input type="checkbox"/> Offered <input type="checkbox"/> Requested
	Transport / Logistics	<input type="checkbox"/> Offered <input type="checkbox"/> Requested
	Joint venture	<input type="checkbox"/> Offered / Requested
	Merger or exchange of shares	<input type="checkbox"/> Offered <input type="checkbox"/> Requested
	Sale / acquisition of a complete company or part of it	<input type="checkbox"/> Offered <input type="checkbox"/> Requested
	Reciprocal production	<input type="checkbox"/> Offered / Requested
Subcontract / outsourcing	<input type="checkbox"/> Offered <input type="checkbox"/> Requested	
Target economies:		
Detailed company description (summary + additional information):		
Company's main advantages:		

Files uploaded (presentations, price-lists etc.):	<input type="checkbox"/> Yes	<input type="checkbox"/> No
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3. Potential partner description

Type of partner:	<input type="checkbox"/> Company	<input type="checkbox"/> Other (specify):
Field of activity:	<input type="checkbox"/> Manufacturing <input type="checkbox"/> Trade development	<input type="checkbox"/> Services <input type="checkbox"/> Research and
Number of employees:	<input type="checkbox"/> 1 to 9 <input type="checkbox"/> 50 to 249	<input type="checkbox"/> 10 to 49 <input type="checkbox"/> 250 or more
Experience in international cooperation:	<input type="checkbox"/> No preference Required	<input type="checkbox"/> Preferred <input type="checkbox"/>
Expected input / characteristics of partner:		